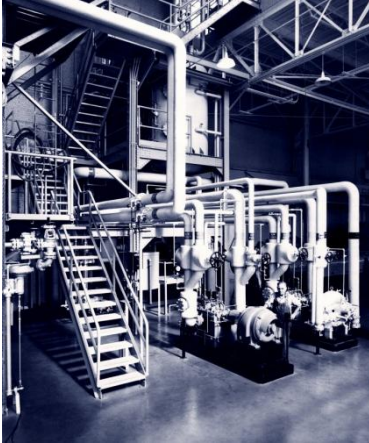


Enterprise Asset Management from Sapphire Systems plc



Need More Information?

+44 (0)20 7648 2000
info@sapphiresystems.com
www.sapphiresystems.com



Who we are

Sapphire, one of the UK's leading independent software providers, is helping companies to prolong the life of their existing assets, reduce their maintenance costs, increase their revenues and ensure that they comply with various industry regulations and legislative requirements.

Sapphire can help you to analyse and prioritise the maintenance of your assets, in order to optimise your asset portfolio in line with your strategic, operational and environmental goals.

Our expertise delivers results immediately; we sustain value by helping to eliminate cost and risks through operational excellence.

Sapphire is staffed by a team of highly experienced Enterprise Asset Management (EAM) practitioners, who have an abundance of hands-on Maintenance and IT experience to deliver successful EAM solutions. Infor EAM users include:

BAE Systems, GlaxoSmithKline, British Sugar, National Express, Philips, American Airlines, University College Dublin, Land Services Trillium

Our offering

A properly implemented enterprise asset management solution will enable you to make tangible improvements in the efficiency and cost-effectiveness of your asset infrastructure.

Our solutions enable your business to reduce costs and risk and increase revenue by gaining operational control of maintenance. From this foundation, we support you in making informed decisions about the maintenance of each asset and its supply chain. We achieve this through:

- ▶ Infor's EAM System
- ▶ Optimisation of your Maintenance Procedures.
- ▶ Labour Planning and Scheduling.
- ▶ Inventory Optimisation and Procurement review.

Benefits of EAM

Infor EAM significantly improves your insight into the asset performance, costs and regulatory compliance. With this increased insight comes the opportunity to achieve an even greater return on your investment in property, vehicles, plant, and equipment.



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The potential impact of EAM is enormous. For example:

- ▶ **10% Reduction in energy consumption**
- ▶ **Reduce emission of pollutants**, helping to meet regulatory mandates and strengthening your company's Green business practices
- ▶ **5% of capacity** lost due to poorly managed maintenance practices
- ▶ **10% of capital budget** often spent on unnecessary replacement of assets due to premature failure
- ▶ **30% excess Inventory** held because of a lack of understanding of asset consumption
- ▶ **10% additional Inventory** held because of a lack of asset standards and no guidance on planned obsolescence decision-making
- ▶ **20% excess MRO spend** because the consumables, spares and repair strategies are not implemented by asset criticality classification
- ▶ **5% extra labour costs** per day or an average of 30 minutes per day per maintenance resource wasted because of the inability to quickly source and locate materials

Companies are under increasing pressure from shareholders, customers, government agencies and competitors to improve efficiency and reduce risk. Infor EAM from Sapphire can help you create a financially and environmentally sustainable business that maximises revenues, satisfies customers and guarantees compliance.

For more information on Enterprise Asset Management call our product advisory team on +44 (0)20 7648 2000.