

FOR IMMEDIATE RELEASE

Sapphire Wins Infor Award

Sapphire Systems plc triumphs with the highest number of new customers for Infor Financials in 2007

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Images available on request

LONDON, UK – 01 November 2007. Sapphire is pleased to be named as the winner of the “FY07 Most New Name Contract Wins” award, announced at the recent Infor Channel Partner event in Barcelona.

Sapphire has been an Infor FMS SunSystems Channel Partner since the mid-1990s and is justifiably proud of its long and successful track record that includes: the fastest growing SunSystems Channel Partner in the World (2000-2001), the Global Number 1 SunSystems Channel Partner for 5 consecutive years, along with the most recent addition: the winner of the “FY07 Most New Name Contract Wins” award for the most new customers for Financials solutions (Infor FMS SunSystems) during the last year in the EMEA region.

Commenting on winning the award Ian Caswell, Managing Director at Sapphire said “I am delighted to see the hard work of our SunSystems team recognised with this award. A good proportion of our new business comes as a direct result of customer recommendations, which is a great endorsement of the team’s dedication and expertise.” He goes on to say “I am sure that our success is due to having a dedicated SunSystems team and a policy to only recruit the most experienced SunSystems personnel available; the team currently has a combined experience of some 2,500 implementations, which gives our customers access to one of the most knowledgeable teams of SunSystems consultants in Europe Middle East & Africa. We are also proud to have one of the highest ratios of Support Consultants to customers in the industry.”

Steven Rees-Pullman, EMEA VP of channels for Infor, added, "We are delighted with the first class service that Sapphire has provided over the last 10 years of our relationship. We really value the deep domain expertise of Sapphire's sales, professional services and support staff and this latest award is a real testament to the depth of this experience."

Today, Sapphire supports more than 400 SunSystems installations in the UK & EMEA. In a further endorsement of the aforementioned guiding principles, Sapphire joined the rankings of the celebrated Deloitte Fast 500 Technology Companies in the EMEA region in 2005 – a position which it maintains to the present day.

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About Sapphire Systems plc

Founded in 1986, Sapphire are the global number one resellers of SunSystems for a record four consecutive years – and support hundreds of SunSystems customers worldwide. Sapphire are independently owned, operated and financed and have additional working partnerships with a range of leading technology providers - holding certified status as a leading SAP Business Partner, a Microsoft Solution Provider, an Oracle Business Partner and a Citrix Certified Partner. The Sapphire Group of Companies operates from offices in London and Manchester, and have dedicated training centres based in London, Manchester and the Isle of Man. Sapphire is a founder member of the British Application Software Developers Association and is featured in the Deloitte & Touche Fast 500 Technology 2006 rankings.
www.sapphiresystems.co.uk

About Infor

Infor delivers business-specific software to enterprising organizations. With experience built in, Infor's solutions enable businesses of all sizes to be more enterprising and adapt to the rapid changes of a global marketplace. With more than 70,000 customers, Infor is changing what businesses expect from an enterprise software provider. For additional information, visit www.infor.com