

FOR IMMEDIATE RELEASE

Sapphire is global No.1 SunSystems Reseller for third consecutive year

Sapphire Systems plc recognised for selling the highest value of SunSystems licenses in 2004

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LONDON, UK – 17 January 2005. Systems Union Group plc has awarded Sapphire Systems plc the number one Global SunSystems Partner award for the third consecutive year. The Sapphire's Managing Director, Ian Caswell, accepted the award at Systems Union's Global Sales Kick-Off conference in London last week.

Ian attributes Sapphire achievement to its focus on customer satisfaction and the attitude of its staff. "We have built a superb team of individuals working in all areas of our business from sales through implementation to after sales service," he said. "Our team knows that our success depends on the continued satisfaction of our existing and future customers and our partnership with Systems Union is intrinsic to our achievement of this."

Ian continues, "To win this award for the third year is a fantastic achievement for the Sapphire team. Against the backdrop of an extremely competitive market, the team has worked tremendously hard to keep Sapphire in the number 1 spot. They have demonstrated that delivering an outstanding solution - combined with a service proposition that's second to none - is the right way to attract and retain satisfied customers. "

Commenting on Sapphire's success, Peter Arr Woodward, global channels director for Systems Union, said: "We would like to thank and congratulate the Sapphire team for their continued commitment to the SunSystems solution. We pride ourselves on the strength of our partner network and the vital contribution this makes to the success of our business on a global scale. Sapphire has consistently demonstrated comprehensive understanding of customer needs together with excellent levels of commercial and technical knowledge and delivers very high standards of support across the whole SunSystems portfolio. As a group, Systems Union is completely focused and committed to working closely with its partners to deliver an unrivalled portfolio of Financial and Performance Management solutions that effectively meet the needs of today's organisations. We are very well placed and excited about working with our global network of partners to further strengthen our position in the marketplace in 2005."

-- Ends --

About Sapphire Systems plc

Founded in 1986, Sapphire are the global number one resellers of the SunSystems for the third consecutive year and currently support some 350 SunSystems clients worldwide. Independently owned, operated and financed, Sapphire have a proven track record in delivering only the strongest, best of breed solutions available on the market today. Sapphire have additional working partnerships with leading technology providers and are a Certified Microsoft Solution Provider, an Oracle Business Partner and founder members of BASDA (Business and Accounting Software Developers Association). We also supply technical and application services for CITRIX and are a leading reseller and integration specialist for the market leading MAXIMO Asset Management solution. The Sapphire Group of Companies operates from offices in London and Manchester, and have dedicated training centres based in London, Manchester and the Isle of Man.

About Systems Union plc

Company background

Systems Union Group plc provides a comprehensive global portfolio of Financial and Performance Management solutions.

The Company, which is listed on the Alternative Investment Market (AIM) of the London Stock Exchange, is committed to growth and to the continual development of solutions that improve an organisation's ability to more effectively produce, consolidate, analyse and report financial and wider management information in a unified way.

In addition, our solutions enable today's organisations to adopt a proactive approach to budgeting, planning and forecasting processes, crucial for the future success of any business and its domestic and international operations.

The Group's objective to remain the world's leading mid-market provider of financial and performance management solutions is supported by its expanding portfolio of truly global solutions, its global scale and its global reach combined with a international team of staff and management and the financial resources necessary to further drive the business and its success.

Systems Union at a glance

Today Systems Union Group plc comprises SunSystems, MIS, Vision, Pegasus, REDtechnology, ncSoft and Foundation Systems.

The Group delivers its Financial and Performance Management solutions to over 50,000 customer sites in 194 countries around the world via its network of 46 corporate offices in 19 countries and 500 reseller partners in 73 countries.