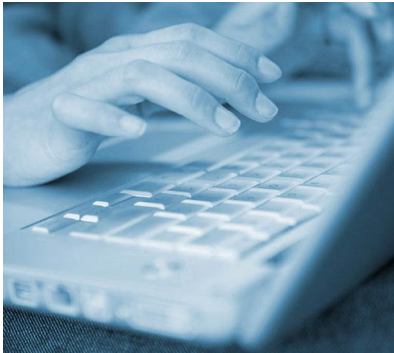


Infor10 Financials Business (SunSystems) for the Travel Industry from Sapphire Systems plc



ABOUT SAPHIRE

Sapphire Systems plc is an Infor Global Partner – No.1 for SunSystems worldwide, an SAP Gold Partner – No. 1 for SAP Business One in EMEA, and the Premier Partner for Professional Advantage. Over the past 20 years, Sapphire has built a team of technical and services personnel who have led some 2,500 system implementations - from single-user systems to large, multi-national finance and ERP applications.

Sapphire has global rollout capabilities that are available across all continents, and that are backed by a large team of software specialists. With consistent, double digit revenue growth over the last several years, Sapphire joined the ranks of the Deloitte Fast 500 EMEA Technology Providers in 2005 and The Sunday Times International Track 100 in 2011.

With offices in London, Birmingham, Manchester and Edinburgh in the UK, New York, Los Angeles & Houston – USA, as well as Mumbai – India, the group today provides solutions, services and support to over 700 companies worldwide.

Need More Information?

+44 (0)20 7648 2000

info@sapphiresystems.com

www.sapphiresystems.com

Infor10 (SunSystems) for the Travel & Tourism Sector:

In a market worth over £30bn, the last decade has seen rapid changes in the travel industry. With rising levels of disposable income, and a generally confident consumer market, the proportion of people taking a holiday increased by 3 percentage points between 2000 and 2005 to 65%, whilst the number of those also taking multiple holidays has increased.

Technological changes have changed the face of the travel industry irreversibly. Mintel estimates that there were 7.9 million domestic holidays and almost 16.4 million overseas holidays or components booked on the Internet in 2005. Thus the Internet accounts for almost 20% of domestic and over 37% of foreign bookings. There has been a big increase in 'dynamic packaging' or 'tailor-made' holidays in 2005 and this is set to increase further in 2006 as dynamic packaging software technologies are enabling travel sites to offer a more flexible holiday product.

Sapphire's Travel sectors offer a proven track record in delivering cost-effective integrated financial and business management solutions to travel agencies and tour operators, airports and the leisure industry.

Infor10 (SunSystems) from Sapphire

Infor10 (SunSystems) is a leading financial and business management software solution used by thousands of businesses around the world. Installed in 18,000 sites in over 190 countries, SunSystems helps businesses improve operating efficiency and increase visibility of financial information. Key benefits of the solution includes:

Proven integration into front-end travel booking systems: Integration of Infor10 (SunSystems) with your booking and other front-end systems gives you easy access to all the up-to-the-minute information you need to run a successful and competitive operation. Additionally, it provides greater flexibility and convenience for online bookings, enabling you to provide the optimum service for your customers.

Revenue Recognition: The flexibility to handle the recognition of revenues in different ways. For example, by the date the holiday is invoiced and/or by the date the holiday is taken.

Multi-Currency - true dual base currency processing: This powerful functionality enables companies to buy, sell and stock products and services in any currency, to account in three parallel currencies, and to report back to overseas parent companies in the currency of their choice.

Extensive reporting and analysis capabilities: Allowing companies to report by tour code, departure date, product type, region, department, and more.

Worldwide capabilities: For travel operations with multiple overseas offices, our solutions are available in 30 languages and 190 countries worldwide.

The Infor10 (SunSystems) solution portfolio includes:

SunSystems Financials: features a single, integrated ledger which combines the functionality of general ledger, sales and purchase ledger, project ledger, cashbook and



Need More Information?



+44 (0)20 7648 2000



info@sapphiresystems.com



www.sapphiresystems.com

SUNSYSTEMS

INFOR™
channel partner

user-defined ledgers. This gives you a powerful, real-time financial transaction processing engine that lets you see the immediate impact of any financial posting.

SunSystems Analytics: provides a comprehensive portfolio of reporting and business intelligence solutions that enable you to turn your data into meaningful information, and deliver it to the right people at the right time. The solutions deliver unique insight into every facet of business by providing the ability to drill down into the multiple dimensions of your financial and business information.

SunSystems Time is an advanced time capture and management system available providing a foundation for billing, business intelligence and resource planning. Infor10 (SunSystems) Time is a comprehensive Web Service-based solution, designed to be deployed to large numbers of employees to provide a quick to implement and easy to use time capture and management solution.

SunSystems Expense is a web-based, self service application which provides a comprehensive travel and expense recording, approval, tracking and management information solution. This can be easily adapted to meet your organisation's expense policies and rules to produce dramatic results for your organisation by reducing costs, increasing employee productivity and improving business performance.

SunSystems Resource Management is a web-based resource management solution and provides a powerful resource management and planning tool enabling project managers and administrators to quickly search for and assign the right resources to projects.

SunSystems Procurement is a web-based, end-to-end procure-to-pay solution that supports centralised or de-centralised purchasing, covering purchase requisitions, orders, contracts, receipts and invoice processing and reconciliation.

Improved Financial Reporting through Travelstudio & Infor10 (SunSystems).

Amongst Sapphire's partners in the Travel Sector is Open Destinations – the providers of the Travelstudio travel reservation solution. Travelstudio is one of the most complete solutions available within the industry today, enabling operators to do business with trade customers and consumers, package tours and bespoke holiday bookings.

With Infor10 (SunSystems) and Travelstudio, you can get fully integrated business management solution that offers complete synchronisation across your business information – resulting in more accurate, up to date information with which to measure and assess your financial and business performance.

What our Customers say:

Sapphire supports both large and small players in the Travel and Tourism Industry – from household names such as Thomas Cook and Hosesasons, to niche travel specialists such as Gullivers Travel and Bales Worldwide.

"We have been very impressed with the services we have received from Sapphire"
Bales Worldwide Travel Services

"From the time we decided to implement SunSystems, to the present day, we have been very happy with Sapphire." **JAC Travel**

For further information on any of our solutions and services, please contact us on +44 (0)20 7648 2000.