

## Infor10 Financials Business (SunSystems) FMS for the Property Sector



### OVERVIEW

Infor10 Financials business (SunSystems) is a leading financial management and accounting solution used by over 18,000 companies worldwide. SunSystems is available in 30 different languages and is implemented in over 190 different countries worldwide. The product family is unique in its global reach, providing a combination of international functionality and local support unrivalled by even the largest enterprise application vendors. Sapphire has now held the leading SunSystems Channel Partner status for 4 consecutive years.

Infor10 Financials Business (SunSystems) FMS is the market leading financial management solution used by many of Europe's top property management and development companies to underpin their financial and business systems needs. This highly flexible and scalable solution is one that can be implemented in SMBs (small medium enterprises) as well as large national and international organisations which require multi-lingual, multi-company and multi-currency functionality to meet local, national and international accounting and reporting requirements.

Infor FMS SunSystems delivers power, flexibility and functionality for property management and development companies, key attributes include:

- Powerful analysis functionality that allows project costs / profitability to be monitored by up to 10 different dimensions across the entire life of the project
- Analysis hierarchies which allow the grouping of projects, properties and developments into portfolios for reporting and inquiry purposes
- Full multi-currency facilities that allow business to be transacted in any currency with reporting in base currency and up to 3 additional reporting currencies
- Full and flexible currency revaluation facilities that allow for the accounting of both realised and unrealised gains / losses
- Full compliance with US GAAP, UK GAAP and IFRS
- Consolidation of entities from local offices to group head office ranging from simple aggregation to complex translations with differing calendars, currencies and chart of account structures
- The provision of extensive analysis of both transactions and account codes to reflect the reporting requirements of the local office and corporate head office
- The capability to reflect the hierarchical nature of most businesses without resorting to restrictive and high maintenance chart of account structures
- The option to define security controls which will safeguard confidential or sensitive client / management information
- The ability to handle national and international, sales and purchase taxes (VAT) and withholding tax
- The ability to value assets under current cost or modified historic cost accounting principles
- Corporate Allocations – an integral module that can be used to apportion overheads and other costs across projects, clients and portfolios based on simple or sophisticated business rules
- Highly flexible Advanced Inquiry tool (not related to the core system licence) that allows inquiry only access to a large population of consumers outside of the finance function.



*"SunSystems was right for our business when we implemented it, and continues to be right today"*

*RO Group*

**SUNSYSTEMS**

**INFOR™**  
channel partner

**time@work**

- Vision - a reporting suite designed for the non-technical user with complete integration to Microsoft Office products such as Excel and Word , allowing the production of powerful management reports and enquiry access to accounting and budgetary information. Vision also links with other applications such as PROACTIS and time@work (see below).
- Flexible scalability to allow for growth (from 1-200 users per system).
- A fast, low risk implementation.
- Integrated links to Document Management Software to greatly improve workflow

**In addition to Infor FMS SunSystems, Sapphire offer integrated best in class applications that complete the requirements of property management and development companies:**

- SunSystems Collect - A fully integrated debtor management application that will assist your credit controllers to collect overdue accounts by alerting them, setting up diarised actions, creating statements and dunning letters and e-mailing these and producing DSO and debtor reports.
- SunSystems Recurring Invoicing – A highly flexible contract invoicing module that will produce rent invoices, service charge invoices and other ad-hoc invoices as necessary. This module has a flexible calendar that will allow invoices to be produced on quarter days, calendar month ends, last working day and more. In addition a powerful rules engine allows revenue to be recognised according to your policies, no manual intervention is necessary.
- SunSystems Decision Ware – This module is the ultimate planning tool; at a very simple level it can be used to create annual budgets by setting up a central model to which all budget holders will make a contribution, thus eliminating the need for spreadsheets. At a more advanced level, this can be used for predictive planning and analysis allowing the business to conduct "what if" type scenarios, for example what would be the effect on rental yields if there is 0.25% increase in interest rates, for a particular client.
- time@work – A marketing leading professional services automation (PSA) solution that integrates seamlessly with SunSystems. Functionality includes time and expense recording through a web browser, WIP management, highly flexible billing using a variety of methods, project budgeting, resource management and links to industry standard applications such as MS Project. time@work is a must for any professional services organisation (PSO) that wants to maximise its return on its people or other chargeable resources.
- MAXISUN – A highly flexible and powerful integration engine developed by Sapphire using Microsoft's .NET technology and MS SQL Server. This application can be used to "connect anything to anything". Many organisations have specialist point solutions or legacy systems that they have to retain, MAXISUN allows data maps to be set up between disparate systems and for these to be integrated in a simple yet robust way without the need for specialist programming or development effort.
- Kontrolla – A fully functional modular Document Management System (DMS) with pre-built links to SunSystems and PROACTIS. This application will allow organisations to manage the filing and retrieval of non-structured data such as sales invoices, rental agreements, contracts, purchase orders, purchase invoices and most other paper based documents. Through its links with SunSystems and PROACTIS, documents filed in the Kontrolla library can be displayed at the click of the mouse.



## About Sapphire

Sapphire Systems plc is an Infor Global Partner – No.1 for SunSystems worldwide, an SAP Gold Partner – No. 1 for SAP Business One in EMEA, and the Premier Partner for Professional Advantage. Over the past 20 years, Sapphire has built a team of technical and services personnel who have led some 2,500 system implementations - from single-user systems to large, multi-national finance and ERP applications.

Sapphire has global rollout capabilities that are available across all continents, and that are backed by a large team of software specialists. With consistent, double digit revenue growth over the last several years, Sapphire joined the ranks of the Deloitte Fast 500 EMEA Technology Providers in 2005 and The Sunday Times International Track 100 in 2011.

With offices in London, Birmingham, Manchester and Edinburgh in the UK, New York, Los Angeles & Houston – USA, as well as Mumbai – India, the group today provides solutions, services and support to over 700 companies worldwide.

## Solution Overview

### Powerful Financial Management

Finance and accounting data is at the heart of almost every organisational decision. The measure of success and failure of an organisation is based upon data that is collected, measured, and analysed in the finance and accounting processes. The Infor10 (SunSystems) financial modules are specifically designed to provide immediate access to all finance and accounting information to support fast and effective decision-making. Infor10 (SunSystems) covers all aspects of financial management, including general ledger, multi-currency, dual base-currency, fixed assets, budget management and more. Infor10 (SunSystems) is fully euro compliant - and it supports the specific requirements of the property sector.

At the heart of the Infor10 (SunSystems) solution is a single, integrated ledger that combines the functionality of general ledger, sales and purchase ledger, project ledger, cashbook and user defined ledgers. This provides a powerful, real time, financial transaction processing engine that lets you see the immediate impact of any financial posting, giving you greater visibility into your organisation.

### Sophisticated Analysis Capabilities

Infor10 (SunSystems) provides great flexibility in the ways you can analyse financial and business information. "Analysis dimensions" are set up to reflect organisational activity such as departments, tenants, clients, regions or lines of business. There is no need to prescribe a data relationship in advance, as the analysis dimensions are created and maintained independently of each other, but are linked through transaction processing and validation rules. This means you can add new analysis dimensions or change existing ones as your organisation changes - providing unrivalled flexibility without implementation complexity.

Infor10 (SunSystems) uses analysis dimensions to create a repository of financial information that can be analysed in various ways by flexibly selecting relationships. This means users can easily report on the information needed by the business, supporting faster decision-making.

### Flexible Intuitive Reporting

Ease of reporting is key to any system. Vision for Infor10 (SunSystems) is a unique suite of applications that allows users to produce highly presentable reports and inquiries quickly and easily, Vision is truly designed for the "non-technical" user. If a user can use Excel then they can use Vision, it uses the same type of logic and design features so little or no training effort is required.

Vision can be used as an enterprise wide reporting application also, not only does it link to the Infor10 (SunSystems) database, it also links to other applications such as PROACTIS, and time@work. There is also the ability to access data from other ODBC compliant databases, thus allowing users to pull data in from different sources. Reports can be produced and output in a variety of different formats including PDF, HTML and Excel.

Vision Alert is an additional application within the suite which can be used to schedule the production and creation of reports and enquiries outside of working hours thus maximising staff and system productivity. Alerts also includes the ability to embed powerful business rules and logic into reports thus allow exception reporting to be automated i.e. produce and e-mail to the Head of Finance an aged debtors report if a particular group of client accounts exceeds 60+ days.



#### Need More Information?

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## The Infor10 (SunSystems) Difference

Infor10 (SunSystems) is unique. It's not just the power and flexibility of the software that makes it the system of choice to hundreds of property management / development businesses around the world, it is the combination of its global reach and ability to deliver sophisticated solutions at a fraction of the cost of legacy ERP vendors that makes it so different.

### Low Risk

The flexibility of Infor10 (SunSystems) means it can easily be configured to meet your organisational structures and business processes rather than the other way around. This means that SunSystems can meet your requirements without jeopardising the way you run your organisation. Shortened implementation timescales and ease of use deliver quick benefits to users while reducing the risk of failure.

### Low Total Cost of Ownership

Some enterprise applications are complex and costly to implement. However, the problems don't end with initial implementation. The cost of maintaining, managing and upgrading enterprise applications means the total cost of ownership over the life of the system is unacceptably high. Infor10 (SunSystems) is different. Rapid deployment coupled with cost-effective training and upgrade services means that Infor10 (SunSystems) can deliver business benefits at a lower total cost of ownership.

**For more information on SunSystems products, services, and business solutions call our Product Advisory Team on +44 (0)20 7648 2000**