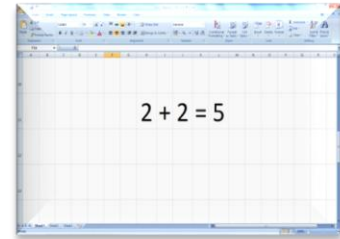


SunPlanning from Sapphire

Bad spreadsheets can't make good strategies

Budgeting and planning through spreadsheets can be time-consuming, error-prone and inflexible to change. Keeping track of various versions maintained by distributed budget contributors can be particularly difficult to manage.



Purpose-built budgeting and planning solutions can greatly simplify the budgeting process. Workflows can be automated, versions can be controlled and the entire budgeting process can be monitored and managed.

What's wrong with spreadsheets?

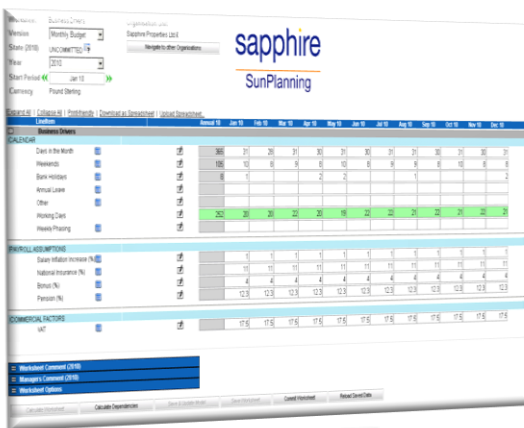
- ▶ Cumbersome to change for revisions
- ▶ Not designed for high volumes of data
- ▶ Provide poor security
- ▶ Prone to containing errors
- ▶ Lack of integration to your financials
- ▶ Don't provide flexible reporting

Auditor	Spreadsheets Audited	% with errors
Butler	7	86%
PWC	23	91%
Hicks	1	100%
Powell Lawson	25	64%
KPMG	22	91%
Butler	7	86%
Lawrence and Lee	30	100%

SunPlanning - take control with simple collaboration and workflow

Automate – Simplify – Control

Finding a right sized solution for small/medium and growing businesses that isn't overkill on complexity and cost is perhaps the reason why many organisations persist with spreadsheets. With SunPlanning from Sapphire we believe we have that right solution; it is easy to use, quick to implement and simple to manage thus providing a low total cost of ownership.



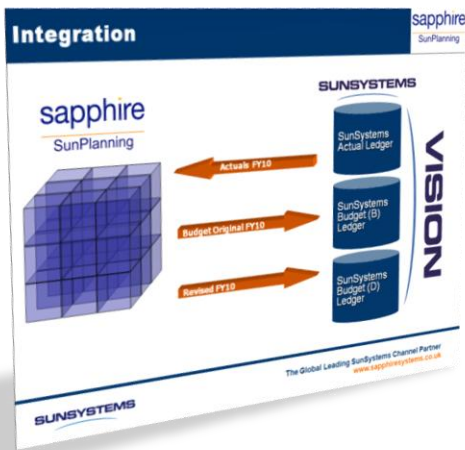
Create plans and forecasts to suit your business

- ▶ Build plans in days not months – use existing excel data and financial actuals to get started quickly
- ▶ Enable 'driver driven' forecasting – use business drivers to improve forecast accuracy and flexibility
- ▶ Easy to change and add dimensions, models, revisions and organisation structures

Work together to build plans

- ▶ User friendly web based interface requires minimal training for budget holders
- ▶ Provide access to role specific templates at the right level of the organisation structure
- ▶ Maximise participation, collaboration and ownership in a centralised process and database





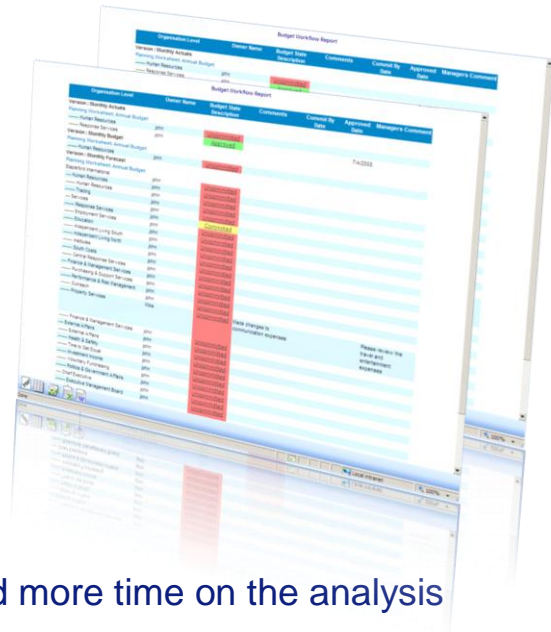
Use financial data to support your forecasts

- ▶ Build effective plans using SunSystems data – with pre-defined links to SunSystems 4 & 5
- ▶ Import financial actuals to create accurate rolling forecasts – direct from your A Ledger
- ▶ Export agreed budgets back into your financials – into any of the Budget Ledgers

Streamline workflow management

- ▶ Communicate plans and instructions, deadlines and policies in a centralised portal
- ▶ Quickly review and monitor workflow status – uncommitted, committed or approved
- ▶ Display and report progress to avoid delays and highlight issues

Month Actual	Month Budget	Month Forecast	Last Year Actual	YTD Actual	YTD Budget	YTD Forecast	Last Year YTD Actual
0	2,882,000	2,882,000	2,882,000	28,271,126	28,750,000	28,854,000	28,442,000
254,176	250,000	257,176	257,176	2,413,140	2,477,700	2,500,100	0
4,954,482	5,082,712	6,142,212	0	50,453,804	60,720,204	61,794,100	0
18,248,891	9,348,328	9,348,328	9,348,328	20,218,011	20,218,011	20,218,011	36,448,000
8,230,871	6,301,528	6,301,528	2,852,000	92,135,177	98,908,212	102,124,802	36,442,000
100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



Spend more time on the analysis

- ▶ Eliminate unproductive activities such as tracking down numbers, fixing broken links and debugging macros
- ▶ Reduce the time and effort needed to compile budgets and forecasts
- ▶ Create a unified view with key metrics and information to support the business decisions

Budgeting, planning and forecasting

SunPlanning from Sapphire: Automate – Simplify – Control

SunSystems ready

Rapidly deployed

Affordable

Easy to use

Scalable

