

## Nair & Co. Launches SaaS Offering for Clients

### Sapphire Customer Integrates Online Portal with SunSystems

London – June 2011. [Nair & Co.](#), a global integrated solutions provider helping companies with [international expansion](#), today announced the launch of its new reporting portal that provides customers secure on-demand access to their accounting data and a variety of business intelligence tools.

The online portal, which is integrated with Nair & Co.'s [SunSystems](#) accounting platform, incorporates a pre-built range of powerful, user-friendly reports allowing clients to quickly view, prepare and examine their entire transactional history i.e. data for any country, for any time period that Nair & Co. has handled.

“If you are operating in 20 countries and we’ve been supporting all those operations for the last five years, every bit of transactional data for all countries for the entire duration is available instantly,” said Dr. Shan Nair, co-founder & CEO of Nair & Co. “We strive to give clients the best available service for their business needs and have designed the reporting portal to be flexible and customizable to specific client requirements as an add on and not as a replacement to the existing personalised support model we operate. It empowers clients to review performance, make quick business decisions and evolve corporate strategy while saving time and money. As the tagline for the portal says, this is your window onto your results.”

The reporting portal is unique to each client and works as their own customized website. The automated data feeds ensure that when a client visits the portal they always receive up-to-date information via one single source, reducing time spent on routine reporting issues.

#### Key Features of the Nair & Co.'s Reporting Portal:

- Secure web-based access to transactional history of accounting data
- Data is refreshed on a weekly basis
- Improved business intelligence
- Ability to select and execute from a pre-built set of reports covering P&L (Profit and Loss), BS (Balance Sheet), TB (Trial Balance) and Current Balances
- Ability to examine results and spot trends and anomalies
- Ability to generate clients bespoke reports to be presented via the reporting portal to meet their specific needs

Developed by Nair & Co.'s business transformation group, the reporting portal took approximately one year of planning and four months of development time.

“The overall investment to develop and integrate this technology layer has been significant for Nair & Co., however initial adoption by clients in the beta stage was excellent and so has been feedback during all product demonstrations to date,” said Jody Fullman, vice president of technology & internal audit at Nair & Co. “The service has responded to a market need for continuous, quick and easy access to ‘under the hood’ data and puts us ahead of the curve in our niche.”

Nair & Co.'s innovative and unique solutions are built to scale to new operations, incorporate changes in policy and/or strategy. The company's team of experts provides consultancy services in Human Capital Consulting, Tax Consulting, Accounts Compliance, Tax Compliance, and Corporate Governance across the globe.

For more information or a demo of the portal please email: [info@nair-co.com](mailto:info@nair-co.com)

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### About Sapphire Systems plc

Sapphire is an SAP Gold partner – number one for SAP Business One in EMEA; a global Infor partner – number one for Infor FMS SunSystems worldwide - and the leading Wax Digital partner. Since 1986, Sapphire has offered customers wide-ranging practical expertise in selecting and implementing advanced financial accounting and business management solutions and today provides software, services and support for over 650 customers worldwide from their offices in the UK, USA and India. Sapphire is a founder member of the British Application Software Developers Association, one of the first signatories of the BASDA Green Charter and was ranked on The Sunday Times International Track 100 in 2011.

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### About Nair & Co.

Nair & Co. provides an integrated solution in the HR, finance, tax, compliance and legal arenas making a company's overseas operations less risky, stress free and more strategic. It currently has 740+ client operations in over 50 countries with offices in U.K., India, China, U.S., Japan and Singapore. Nair & Co. was named among the top 100 outsourcing services providers in the world by the International Association of Outsourcing Professionals (IAOP).

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