



## **web3 Professional delivers on the promise of total invoice automation**

### **eProcurement solution from Sapphire Systems targets mid-market process automation**

**London, July 2011** – Sapphire partner, Wax Digital, has launched web3 Professional; a SaaS eProcurement platform that offers mid-sized organisations rapidly deployable, highly intuitive, spend control - with the potential for complete automation of the order to invoice lifecycle.

web3 Professional delivers enterprise-class eProcurement out-of-the-box and is available in purchase-to-pay or fully integrated source-to-pay variants.

The timing couldn't be better for many organisations, as the current 'vice' of rising supplier costs and downward customer price pressure has led [three quarters of medium-sized UK organisations to halt their growth plans](#).

“Without the same level of procurement resources and financial automation as large enterprises, mid-market bottom lines and cash flow are often at the mercy of rising purchase costs and time consuming payment processes,” said Daniel Ball, Commercial Director, Wax Digital, “We see thousands of man hours annually wasted in many organisations thanks to inefficient manual invoice processing with approvals after the fact.”

“In consultation with mid-market specialists such as Sapphire Systems we've invested heavily in understanding and then delivering against the clear need for intuitive and cost-effective eProcurement in smaller organisations, delivered as an extension to existing finance systems.”

Wax Digital web3 Professional addresses mid-market needs head-on. A highly intuitive web interface, honed through delivery to tens of thousands of enterprise users, means employees and suppliers alike can be on-boarded quickly, easily and with the minimum amount of training. A single, accessible point of purchase for all their requirements allows employees to confidently purchase from the right suppliers at the right prices every time, eliminating maverick spend and putting a stop to runaway supplier proliferation.

Orders are delivered electronically to suppliers, whatever their size or technical capabilities, and electronic invoicing rates – with a guaranteed 3-way match in most cases – can be driven in excess of 90% by volume.

“Organisations with a spend of between £10m and £200m have often struggled to make the business case for spend management software,” concludes Ball. “But web3 Professional makes spend control and process automation accessible right across this community, with a return on investment case that speaks for itself.”

Available from [Sapphire Systems](#), web3 Professional is easily configured to business rules and accounting structures and can turn mid-market spending efficiency around in weeks. Seamless integration with accounting software packages revolutionises spend visibility and greatly streamlines transactional processes from month one.

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**About Sapphire Systems plc**

Sapphire is an SAP Gold partner – number one for SAP Business One in EMEA; a global Infor partner – number one for Infor FMS SunSystems worldwide - and the leading Wax Digital partner. Since 1986, Sapphire has offered customers wide-ranging practical expertise in selecting and implementing advanced financial accounting and business management solutions and today provides software, services and support for over 650 customers worldwide from their offices in the UK, USA and India. Sapphire is a founder member of the British Application Software Developers Association and was one of the first signatories of the BASDA Green Charter.

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**About Wax Digital**

Wax Digital is Europe's leading provider of on-demand purchase-to-pay and eSourcing solutions.