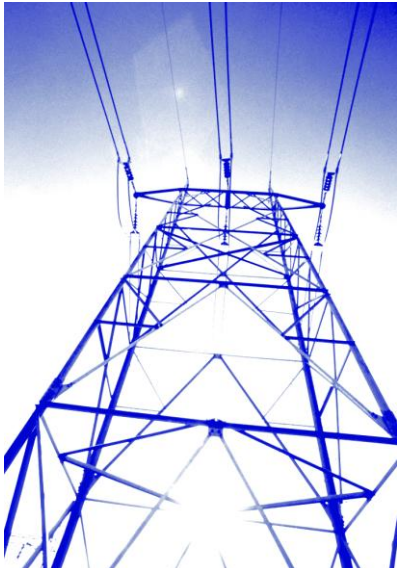


Company Profile: Oil & Gas Sector Division



SunSystems is used by 600 utility and energy production companies around the world and can be found in diverse range of functions such as power stations, exploration, production plants, refinery operations, major project management, distribution and head office accounting.

SUNSYSTEMS

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 **maxisun**

Whether your organisation is a large multi-national oil and gas company, or a local independent producer, your business is at the mercy of a volatile market. To ensure you retain the ability to make a sustainable profit, you must control costs whilst retaining both the agility and flexibility needed to act on key market opportunities. Sapphire's range of solutions can help you:

- ▶ Master complex global and local reporting requirements
- ▶ Generate management information providing detailed data on activities
- ▶ Gain critical insights about field performance
- ▶ Improve the uptime and efficiency of revenue generating assets
- ▶ Reduce the costs of acquiring, managing and maintaining assets
- ▶ Manage legal compliance
- ▶ Integrate mission-critical business applications and processes
- ▶ Reduce risk and create a competitive advantage

Sapphire's understanding of the oil & gas marketplace is extensive and we can support the needs of your company worldwide. Our current client base includes companies operating in Algeria, Australia, Austria, Indonesia, Kazakhstan, Malta, Pakistan, Russia, Saudi Arabia, South Africa, United Arab Emirates and United Kingdom.

SunSystems for the Oil and Gas Sector

SunSystems is used by 600 oil and gas sites around the world and can be found in diverse range of functions such as exploration, production plants, refinery operations, major project management, distribution and head office accounting. SunSystems is available in 30 languages and can be rolled out by Sapphire anywhere in the world - often in inhospitable environments. With SunSystems clients can:

- ▶ Master complex global and local reporting requirements
- ▶ Generate management information providing detailed data on business activity
- ▶ Get valuable insight about site or station performance
- ▶ Achieve competitive advantage for their organisation

SunSystems strengths in this sector are many and include:

- ▶ Scalability – 1 to 200 concurrent users
- ▶ Proven automated Interfaces to Asset
- ▶ Maintenance applications (e.g. MAXIMO)
- ▶ Multi Lingual, Local taxation and statutory reporting compliancy
- ▶ International support
- ▶ Local language user training
- ▶ Powerful user defined analysis for detailed asset/costs based management reporting

To ensure you retain the ability to make a sustainable profit, you must control costs whilst retaining both the agility and flexibility needed to act on key market opportunities

In addition to the range of financial modules, SunSystems Vision – the business intelligence module - gives your managers a unique insight into every facet of your business by providing the ability to drill down into the multiple dimensions of your financial information. Within seconds, you can understand the “who, what, when, where, why and how” of your bottom line.

Integration

The MaxiSun module integrates two of the most popular and powerful business tools available to the mid-range and enterprise market sectors: the SunSystems financial & business suite and MAXIMO Maintenance Management Software.

MaxiSun is supplied out of box and enables scheduling of a range of data transfers between MAXIMO and SunSystems. Organisations that integrate these systems benefit substantially from the installation of a robust, sophisticated and automated interface which is fully maintained for each new release of both SunSystems and MAXIMO. Each data transfer type can be activated or de-activated on a site-by-site basis using standard parameters within MaxiSun. The module is easy to use, and highly flexible - allowing the level of detail to be specified for each data type.

Other key benefits of the MaxiSun module include:

- ▶ Major reductions in data processing
- ▶ Accurate data processing between the two applications
- ▶ Entry of both transactional data (e.g stock movements) and standing reference data (e.g. new supplier records) once only into one application.
- ▶ Potential reduction in license user count in the finance department
- ▶ Real time view of commitments, accruals and actuals against budget, which can be drilled down by department/cost centre/plant item
- ▶ Real-time inventory valuations
- ▶ It is easy to use and requires only a few hours training
- ▶ Robust routines guarantee data rollback and recovery positions in event of a system failure

Sapphire also provides Oil & Gas Operations with:

- ▶ Financial integration with your operational and back office systems
- ▶ Integrated business analysis tool for performance, risk and financial management
- ▶ e-Procurement solutions to streamline the purchasing cycle and help identify cost-savings
- ▶ Payroll
- ▶ Electronic Payment Solutions
- ▶ Document Management and Storage Solutions

In becoming a Sapphire Customer you can expect us to:

- ▶ Work with you to identify the right solutions to meet your business needs
- ▶ Minimise project risks and deliver your projects on time and on budget
- ▶ Ensure you get best value for every pound you spend
- ▶ Provide quality on-going support and training – with outstanding customer service.



Need More Information?

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Sapphire has over 600 customers, which include a wide range of oil & gas operators - from small independent producers to global oil companies. This means your company can tap in to an extensive knowledgebase, skilled in the issues and special requirements that your company has. Crucially, your dedicated account manager only deals with companies in the oil & gas sector and will be able to apply his or her knowledge to the objectives you want to achieve, as well as advise you on the latest industry regulations, trends and opportunities to ensure you derive maximum benefit from your systems.

Sapphire's Services

Sapphire's wide range of services includes:

- ▶ Implementation
- ▶ Application and Technical Consultancy
- ▶ Project Management
- ▶ Systems and Application Integration
- ▶ Public and Customised Training
- ▶ Telephone Technical and Application Support

Our team of specialist Consultants have a combined experience of over 2500 SunSystems implementations – and have a wide-range of skills which include project management, application development, integration to third party packages and system optimisation techniques.

The Sapphire Support Line ensures that customers are connected to a Support Consultant in the shortest possible time, and our support system gives immediate access to support history to ensure they are fully apprised of account history and information.

The Sapphire Training team is comprised of experts who help get the most out of every implementation. Whether basic or advanced training is required they coach and support Users to ensure they derive best value from their training budget. In addition to our Public Classroom Training we can tailor classes specifically to company requirements – and deliver this anywhere in the world.

The Sapphire Group of Companies operates from offices in London, Manchester and Edinburgh in the UK as well as New York and Los Angeles in the USA and has dedicated training centres based in London, Manchester and the Isle of Man.

For further information on the company, please email info@sapphiresystems.com or telephone +44 (0) 20 7648 2000.