

## Product Profile: SAP Business One



SAP® Business One is an affordable and easy to implement solution designed from the ground up to address the specific needs of emerging and dynamically growing businesses.

SAP Business One is a simple, yet powerful solution designed to support the needs of your small or midsize business. SAP Business One is a complete solution which offers a wide range of common business functions, including accounting and financial management, reporting, logistics, sales force automation, and much more.

The power to succeed, packaged for small and midsize companies...



**SAP Business One**

SAP Business One is delivered in an easy-to-use package that scales from 5 to 500 users and can be up and running quickly, a typical application can be live in as little as 4-8 weeks. And, as part of the SAP family of business applications, SAP Business One will meet your needs today, and is flexible and powerful enough to continue to meeting your needs as your business grows.

Caught between the obligation to meet immediate needs and the pressure to grow, small and mid-size companies often struggle to find a solution that has the tools that they need now, but isn't loaded down with complex features that they won't use. With budget and staffing constraints and the need to get a solution up and running quickly, the unique requirements of small and midsize businesses have not been addressed either by off-the-shelf or enterprise solutions... until now.

SAP Business One lets you run your business more efficiently by providing fast and easy access to real-time information anywhere in the system. SAP Business One puts you in the driving seat - you can handle problems faster, uncover trends and find sales opportunities more effectively, and plan better than you thought possible, all by using a simple solution that provides powerful results.

By offering comprehensive business functionality, SAP Business One gives you full control of your company information and activities. It delivers such features as intelligent data navigation, powerful analysis tools, online alerts, accounting in multiple currencies, and full integration with other applications. Featuring intuitive navigation, a familiar Microsoft Windows environment, and multiple customization options, SAP Business One provides unprecedented ease of use. What's more, SAP Business One can be integrated with your desktop productivity tools so you can access e-mail, analyse data held in spreadsheets, or create direct mail letters with your word processor. Because it is based on open standards, SAP Business One easily integrates with other systems, including the mySAP.com® e-business platform, which provides small businesses with a parent using the mySAP.com technology with automatic interfaces.

What's more, the same open standards that make SAP Business One easy to integrate with other business systems also provides you with an unprecedented degree of scalability. For small and midsize companies eager to become the industry leaders of tomorrow, taking that next step in e-business evolution is a critical decision. New business management software must be quick to implement, easy to use, and make the best use of their current IT infrastructure. And while it must be sufficiently powerful to manage their business through its future growth, it has to be affordable enough to represent a reasonable investment today. It has to be SAP Business One.

### All the Tools that Every Small and Midsize Business Needs

With SAP Business One, your managers and employees will have greater and more effective access to timely, reliable information – allowing them to make smarter, more informed, business decisions. Offering a wide range of features and functions, SAP

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Business One provides all the tools you need to run a thriving and growing business, including:

#### Administration

Quickly customize and back up data, define currency exchange rates, configure permissions and alerts, and access information from non-SAP software

#### Financial accounting

Streamline all your financial activities, including general ledger, account setup and maintenance, journal entries, foreign currency adjustments, and budgets

#### Sales and distribution

Easily create price quotes, enter customer orders, set up deliveries, update stock balances, and manage all invoices and accounts receivables

#### Purchasing

Manage all of your vendor activities, including contracts, purchase orders, updates to in-stock numbers, imported items, return handling and credits, and payments

#### Business partners

Efficiently organize and monitor all the information on your customers, resellers, and vendors, including profiles, contact summary, account balances, and sales pipeline analysis

#### Bank transactions

Effortlessly handle all your financial processing, such as cash receipts, check writing, deposits, advance payments, credit card payments, and bank reconciliation.

#### Warehouse management

Handle inventory levels, item management, price lists, special price agreements, transfers between warehouses, and stock transactions

#### Final assembly

Accurately define bills of material, create work orders, and verify and report on product and material availability

#### Controlling

Quickly identify profit centers and overhead absorption factors and generate profit and loss reports for each center

#### Reporting

Create powerful reports for nearly every aspect of your enterprise, including customer and supplier debt, sales, cash flow, customer contact summaries, bookkeeping, warehouse stock, financial statements, pricing, customer activity, and more

## A Better Bottom Line

SAP Business One is the ultimate management solution for your company. By allowing employees, customers, and business partners to collaborate with management, this powerful software enables company growth and a better bottom line. Benefits to small and midsize businesses include:

#### Enhanced productivity

The simple, intuitive user interface lets all employees at all levels work quickly and efficiently.



#### Need More Information?



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**SAP Business One**

#### Faster and better business decisions

Managers can quickly and effectively obtain strategic information from every aspect of the enterprise, letting them make the best business decisions.

#### Robust scalability

Flexible, open technology lets you easily change and adapt your solution as your business grows and your needs change.

#### Global reach

You want your business to span the globe, so your system should as well. With SAP Business One, you can conduct and report all business transactions in multiple currencies.

#### Cost control

Increased employee productivity, enhanced communication with suppliers, and improved efficiency of all operations add up to unsurpassed cost control.

#### Increased revenue

Fast and easy access to real-time information anywhere in the system helps you identify new sales opportunities, bring new products to market quickly, and provide business building levels of customer support and service.

#### Sales opportunity management

The solution delivers the essential tools that businesses need to manage their sales opportunities, including gross profit and inventory information.

To learn more about the product or for information on seminars and open days, please call sapphire's product advisory team on 020 7648 2000