

Consultants and Business Advisors Fact Sheet: SAP Business One



ABOUT SAPPHIRE

Sapphire Systems plc is the UK's leading Channel Partner for SAP Business One. During the past 20 years, Sapphire has built a team of technical and services personnel who have led some 2,500 system implementations - from single-user systems to large, multi-national finance and ERP applications.

Sapphire have global rollout capabilities that are available across all continents, and that are backed by a large team of SAP Business One specialists. With consistent, double digit revenue growth over the last several years, Sapphire joined the ranks of the Deloitte Fast 500 EMEA Technology Providers in 2005.

Headquartered in London with offices in Manchester and the Isle of Man, the group today provides solutions, services and support to over 500 companies worldwide.

About Sapphire

Sapphire Systems plc is the UK's leading Channel Partner for SAP Business One; an ERP solution from SAP designed specifically for small and mid-size businesses and for subsidiaries of large enterprises.

Sapphire's experience is entirely focused on delivering solutions for businesses in the middle-market (£3m to £500m turnover). In addition to being the UK No.1 for SAP Business One, Sapphire hold a number of industry qualifications and affiliations such as being a Certified Microsoft Solution Provider, Oracle Business Partner, Citrix Technical Specialists and a founder member of BASDA (Business & Accounting Software Developers Association). With consistent, double digit revenue growth over the last several years, Sapphire joined the ranks of the Deloitte Fast 500 EMEA Technology Providers in 2005 – a position maintained through 2006. Headquartered in London with offices in Manchester and the Isle of Man, the group today provides solutions, services and support to over 500 companies worldwide.

SAP Business One Overview

SAP Business One is an integrated solution targeted specifically towards small and midsize businesses. It not only provides fast access to all your business information, but also supplies the reports and documents needed for decision making in all areas of your company. With little more than the touch of a button, you have a beneficial instrument for the effective, profitable support of daily operations - in sales, purchasing, accounting, and beyond.

Financial Accounting - Handles all your financial transactions including general ledger, account set-up and maintenance, journal entries, foreign currency adjustments and budgets

Management Accounting - Enables you to define profit centers and overhead absorption factors, as well as generate profit and loss reports for each centre

Purchasing - Manages and maintains supplier contracts and transactions including issuing purchase orders, stock receipts, calculating value of imported items, handling returns and credits and processing payments




Reporting - Creates powerful reports for nearly every aspect of your enterprise including customer and supplier debt, sales, cash flow, customer-contact summaries, book-keeping, warehouse stock, financial statements, pricing, customer activity and more.

Sales Management - Helps you create price quotes, enter customer orders, setup deliveries, update stock balances and manage all invoices and accounts receivables.




Banking - Takes care of all your financial processing such as cash receipts, check writing, deposits, advance payments, credit card payments and bank reconciliation.

Need More Information?




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Partner and Sales Opportunity Management - Controls all the information on your customers, resellers, and suppliers including profiles, contact summary, account balances and sales pipeline analysis.