



FOR IMMEDIATE RELEASE

LighterLife lighten the accounting load with SAP

LighterLife to implement SAP Business One from Sapphire Systems

Media contact:

Victoria Park
victoria.park@sapphiresystems.com

LONDON, UK – 4 March 2009. Sapphire today announced that it is to supply and implement the SAP Business One business management solution for 15 users at LighterLife.

LighterLife provides a unique weight-loss and weight-management program for people who have at least one stone to lose. It is different to other weight-loss programs because it offers a real and successful alternative - and the effects are proven to last.

Sage Line 100 was in use for financial accounting, but the functionality was outdated for the current needs of the business. A back office system that would support LighterLife's new online ordering system was required.

Stephen Nixon, Financial Controller at LighterLife, was tasked with finding a suitable replacement system. An extensive review of solutions available to the mid-market and their suitability to LighterLife's requirements was conducted, with SAP Business One, Iris Exchequer and Vantage by Epicor short-listed.

On the subsequent decision to implement SAP Business One, Mr Nixon said: "We went through a detailed round of short-listing and had a 'wish list' of functionality that we wanted. The modules in SAP Business One covered everything we were after including stock management, sales purchasing, MRM and - most importantly - integration with our web services. The flexibility of SAP Business One was also a key driver in our decision; the reporting that the solution offers is outstanding."

SAP recommended Sapphire to LighterLife as implementation partner. "We have been very pleased with this introduction," commented Mr Nixon, going on to say "we liked the fact that they had an office based relatively near to us and were reassured by the size of the Sapphire business."

Mr Nixon and the team at LighterLife are looking forward to what he describes as a "huge amount" of benefit once SAP Business One is live. There will be greater automation, more control and improved quality of data, on the previous way of working. He gave sales ordering as an example saying "We used to receive an order and then key the details into the system; in addition to this we'd rely on manually monitoring orders to make sure that no one was over-ordering. With Business One this will all be automated. All checks and balances are in place automatically and there is continual monitoring of the database through the queries that we run."

Ian Caswell, Managing Director at Sapphire added “We are delighted to be working with LighterLife – by automating their processes they will see a real improvement in efficiency. Many of our SAP Business One customers have commented that they have been able to significantly increase productivity without adding headcount; I have no doubt that as the LighterLife business continues to grow they will benefit from this too.”

- ENDS -

About Sapphire Systems Inc

Sapphire is an SAP Gold partner – number one for SAP Business One in EMEA, and is the global leading Infor FMS SunSystems partner. Since 1986, Sapphire has offered customers wide-ranging practical expertise in selecting and implementing advanced financial accounting, business management and procurement solutions and today provides software, services and support for over 600 customers worldwide from their offices in the UK and USA. Sapphire is a founder member of the British Application Software Developers Association and was one of the first signatories of the BASDA Green Charter.

www.sapphiresystems.com

About LighterLife

LighterLife is a commercial weight management program for patients with BMI >29kg/m2, initiating weight loss via a nutritionally complete very-low-calorie diet alongside Transactional Analysis and Cognitive Behavioral Therapy techniques specifically developed for behavioral modification in weight management. Following weight loss, there is an ongoing weight-maintenance program with continued support to help patients implement and sustain further healthy lifestyle changes.

www.lighterlife.com

Sapphire Systems Inc
New York, USA
+1 (212) 541 2406
The Chrysler Building, Floor
26
405 Lexington Avenue
New York
10174

Sapphire Systems Inc
Los Angeles, USA
+1 (310) 231 8731
11601 Wilshire Blvd
Los Angeles,
California
90025

Sapphire Systems plc
London, UK
+44 (0)20 7648 2000
Northern & Shell Building
10 Lower Thames Street
London
EC3R 6AF

Sapphire Systems plc
Manchester, UK
+44 (0)16 1227 8177
Kilburn House
Manchester Science Park
Lloyd Street North
Manchester
M15 6SE

Sapphire Systems plc
Edinburgh, UK
+44 (0)131 200 6156
Conference House
152 Morrison Street
Edinburgh
EH3 8EB