

# Agenda

## Software Selection & Implementation Masterclass



Gold  
Channel Partner



Thursday 20 June, 2019  
ONE Didsbury Point, 2 The Avenue,  
Didsbury Point, Manchester, M20 2EY

09:30	<b>Registration / Tea &amp; Coffee / Pastries</b>
10:00	<b>Welcome &amp; Introduction</b>
10:05	<b>Why change your ERP or Financial &amp; Accounting solution?</b> Have you really outgrown your ERP or Financial & Accounting solution or are you simply not utilising its full potential? In this session we share some of the common reasons why it could be time for organisations to justify a change.
10:30	<b>What is out there? Critical features &amp; functions to look for</b> Overview of the UK software market, including major vendors you may wish to consider. Learn the most important features and functions in any new ERP or Financial & Accounting software and the benefits they bring to your business.
10:50	<b>Solution Demonstration</b> Presenting one of our leading solutions, giving you the opportunity to see a solution in action and understand the main features and benefits.
11:15	<b>Refreshment Break</b>
11:30	<b>Solution Demonstration</b> See another leading solution in action and its main features and benefits.
12:00	<b>Forward Faster with Cloud</b> This session will explain cloud in more depth to give you a better understanding of cloud hosting and its benefits.
12:30	<b>Implementation: The Right Approach</b> In this session we will share with you our approach to implementing systems. We will cover key stages in the project life cycle, the people and skills required to build your project team, and how you will overcome the typical objections and issues you are likely to face.
12:55	<b>Video Testimonial</b> See how our solutions has helped a client in a short testimonial video.
13:00	<b>Lunch &amp; Networking</b>