



Case Study: Surrey Satellite



Overview

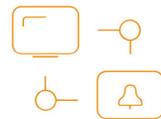
Surrey Satellite were looking for a business management solution that could improve efficiency throughout their business and streamline their reporting process. SAP Business One was deemed the best solution and after implementation the manufacturing company have noticed a host of benefits.



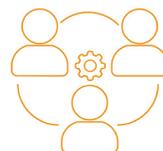
More efficient banking processes



Streamlined reporting



Time and resource saving from automating processes



User friendly solution

Objective

The team at Surrey Satellite were keen to implement a new enterprise resource planning (ERP) system that could keep up with the workload and pace of the business.

Solution

SAP Business One

Organisation

Surrey Satellite is an independent company within the Airbus Group, designing and manufacturing satellites for a range of applications including earth observations, science and communications.

Finding the right solution

Surrey Satellite required a solution that had the ability to help its business run more efficiently, with a key objective to improve banking efficiencies and streamline the reporting process. The team needed a new financial tool to run alongside their materials requirements planning system, however they found many solutions were too complex for their needs. Another vendor recommended SAP Business One, as it encompassed all the necessary requirements on a smaller scale.

After meeting with Sapphire Systems' consultants, Surrey Satellite decided they were the partner of choice to implement SAP Business One. Anne Simmonite, Accountant at Surrey Satellite, said: "Sapphire always rose to the occasion, even when we had to change our implementation dates around a lot, Sapphire always remained professional and pleasant."

"The level of services from Sapphire has been fabulous, they always do the best for us."

Accountant, Surrey Satellite

Benefits of SAP Business One

After a successful implementation, Anne has already noticed some distinct advantages, "the drill down option is very useful, with SAP Business One it is just a click of a button, compared to our previous system where you would have to go into multiple screens. The banking side is also great, you select the cash and it allocates it where it is meant to be, all with simply a tick in the right box."

One of the main reasons Surrey Satellite upgraded their system was to increase the speed and pace of work, and Anne felt this has been achieved, "the ability to add on fixed assets used to be a long, drawn out process, but now it's a pleasure. Everything is much quicker for us, which is working out better for the business." Another advantage is the capability to reverse an entry, duplicate it and create credit notes; Anne and the team have found the system to be exceptionally handy and helpful, as it automatically allocates these processes, saving time and staff resources.

As with all new software installations, Anne said it has taken time for her and the team to familiarise themselves with the new system, but even this process has been beneficial, "we are going through a learning curve, which is great as you learn newer things and shortcuts that you didn't know to begin with."

Support from Sapphire

Surrey Satellites were extremely impressed by the consultants from Sapphire and their continuous cooperation and support when implementing SAP Business One. Anne said, "the level of service from Sapphire has been fabulous, they always did their best for us." One of the key reasons Anne said she would recommend Sapphire to other organisations is the extensive experience and high level of professionalism displayed by all the consultants involved in the project.

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